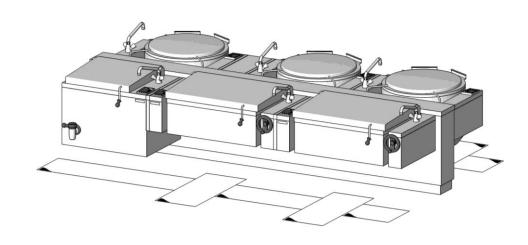


ELRO TCO (operational calculation)

ELRO MULTIFUNCTIONAL SOLUTION

Cooking island with multifunctional appliances: Parallel production

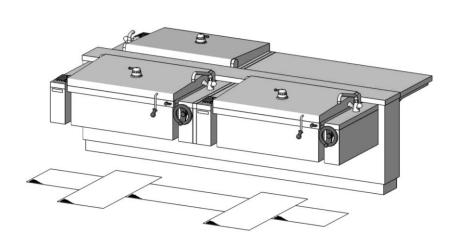
Surface exhaust hoods: **6.99 m²** Surface floor gutter: **3.12 m²**



TRADITIONAL SOLUTION

Traditional cooking island: sequential production

Surface exhaust hoods: 9.26 m² Surface floor gutter: 6.09 m²



•	ELRO	Traditional	Difference
Life span appliance	20 years	12 years	+8/ +40%
Number of appliances	6	9	-3 / -30 %
INVESTMENT COSTS			
Per appliance	24.000 €	19.000 €	
Total appliances	144.000 €	171.000 €	-27.000 € -20 %
Building & infrastructure	27.429 €	41.432 €	-14.003 € -60 %
Total	195.455 €	231.453 €	-40.998 €
OPERATING COSTS PER YEAR			
Depreciation investment	8.114 €	15.631 €	-7.517 € -100%
Maintenance costs (spare parts, service technicians)	4.320 €	0€	4.320 €
Downtime costs appliance	17.280 €	76.950 €	-59.670 € -350%
Downtime costs personnel	6.240 €	23.400 €	-17.160 € -280%
Cleaning costs personnel/time	36.563 €	91.406 €	-54.844 € -150%
Energy costs (0.0776 €/kW/H)	10.976 €	21.819 €	-10.843 € -100%
Total	83.493 €	229.206 €	-145.714 €
Payback in years	1.34		

+40%

Life span appliance

Thanks to guaranteed availability of critical spare parts of 20 years and the robust construction, which is characterized by IPX9, the life span is 40% longer.

-30%

Required appliances

Due to the multifunctionality of ELRO appliances, productivity and flexibility are increased, such that the amount of equipment needed to fulfill production needs can be reduced.

-17% Investment costs

-350%

Downtime costs appliance

Downtime is reduced thanks to stable design and optimized maintenance processes

-280%

Downtime costs personnel

Productivity is 3% higher compared to comparable competitor products because of its stable design. This results in higher efficiency for the kitchen personnel.

-150%

Cleaning costs personnel/time

The hygienic design and IPx6 / IPx9K construction built enables efficiency savings regarding cleaning time and supplies.

-65% Operating costs

